



culture
connector

Regional Sales Managers
Training group in leadership programme

6 learners Distance Culture overview **Spread** Distance spread Activity

Regional Sales Managers and Denmark

Group comparators:

Space
Private space Public space

Magda's profile — China
See results for Magda's chosen cultures

Differences in 12 key areas

Rules
Rules are about applying regulations and contracts in different situations and about the clarity and flexibility of rules

Strategies — If you deal with people who interpret rules much more freely than you

- show your appreciation for their ability to work outside the rules
- show that the path to success may include breaking some rules

Personal information

Registered on: May 08, 2016
Work email: magda.ziel@gpoweroflearning.net
Home culture: Austria
Organisation: CO
Job title: GM
Born: 1970 - 1979
Gender: Female
International exp.: High level of international exposure

Welcome to CultureConnector

Be among the very first to explore cultural differences in a new way

LOG IN SIGN UP

Group insights

Easy signup

Cultural profile

Personalised advice and culture info

Use of time in Polish culture
Not always late
Poles are relaxed about time, but not always late. Poles typically wouldn't want to disappoint you with an unwanted answer, so may agree to an appointment that is difficult or impossible for them to achieve. The person you expected at two o'clock may arrive at two thirty, or even four o'clock. When Poles are late, it is usually unintended. Somehow time seems to overtake them.

Mixing and multi-tasking
Poles are natural multi-taskers, juggling several projects or jobs at the same time. An individual will take pride in his or her numerous abilities. Private time and work time are readily mixed.

Poles aim to make the best use of time by combining several simultaneous activities. They see this as a way of proving their resourcefulness. Separate projects may run in parallel, interacting with and enhancing each other.

In the moment
The immediate situation tends to absorb the Polish participants. Daily life is filled with highs and lows and Poles' activities are affected by current sentiment, not simply by the consistent march of the clock or calendar. "If only Poles did systematically and economically what they do spontaneously, they would be perfect", a famous song says. Rigid plans are widely perceived as unrealistic, because of an unpredictable environment.

They focus more on seizing new opportunities than on delivering results or completing projects.

Key differences
Use of time
Activities in sequence Activities overlap

More for
Meetings, Projects and targets, Time, Eastern Europe, Russia; Eastern Europe and Central Asia

Related cultures
Poland

Miguel and Linda Schmidt

Profile in detail

Time spans
Future oriented Past oriented

Rules
Rules Situations

Social comparisons